



WICKLANDER - ZULAWSKI INSTRUCTOR INSIGHTS



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INSTRUCTOR INSIGHTS 2023 SCHEDULE

JUNE 2

JULY 7

AUGUST 4

SEPTEMBER 1

OCTOBER 6

NOVEMBER 3

DECEMBER 1

LIVE on Youtube

Join us on the first
Friday of every month
at 9:00AM Central Time



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W-Z.COM

THE "LIE"

When we speak and mention the word "lie," many situations immediately come to mind that may even be unmanageable. As interviewers, we have to have the ability to work with many aspects to verify the information that is generated or appears in an investigative process. Being able to verify or confirm a situation, comment, or information is vital and necessary to rule out possibilities or spaces for lies or false versions.

It is necessary, in our work, to be able to correctly interpret the comments and listen carefully to what is presented to us in a conversation and everything that those involved can tell us. Can I really believe what I'm saying? What are your sources and means of verification? How can they tell me something that doesn't have the necessary support and sounds real?

In my culture, we said, we tell a lie so much that you believe it at the end or the comment; if it was told to me by a reliable source, I don't need to verify the comment, now I can say it with such confidence, that my behavior may even deceive you.

KEY TAKEAWAYS

- Let's ask them. Once we hear their version, let's question the source and ask questions.
- Not all that glitters is gold.
- If we know the information that is being provided to me is not correct, let us clarify the information with facts that support our version.
- Listen, what do they say, and how do they say it?